

Start-up Preparation Activity Plan

Month Day, Year

Applicant's Name

1. Outline of the Applicant

(1) Motivation for starting a business and future prospects (including motivation for starting a business in Kumamoto City)	
(example) By using the experiences of gaming industry such as company A and B, want to develop the 1 st class game software in the World.	
The reasons of Startup in Kumamoto City are from my experience of study at a university in Kumamoto, many game software developers with high-skill programmers in the City.	
(2) Applicant's title and role in the business	
Chief Executive Officer, managing overall company business.	
(3) Qualifications, work experience, special skills, intellectual property rights, etc., that form the background for starting a business	
• Majored and graduated from the Master's degree in Computer science at the University. • Played the role of Roll playing game development for five years at a local game software developing company. • Possess Qualification of System Auditor.	
(4) The names of other applicants who will jointly apply for this project (if any)	
Hanako Kumamoto	
(5) Schedule for start-up *Please describe what is expected at the time of start-up.	
A Scheduled date of opening business	Month Day, Year *Corporate registration, date of notification of opening business, etc.
B Type of industry	(Choose from) 1. Semiconductor / AI / IoT / Information Transmission 2. Life Sciences / Wellness 3. Agriculture, Forestry and Fisheries / Food Technology 4. Traditional Manufacturing Industries /Advanced Manufacturing Industries 5. Culture / Art / Content 6. Environment and Energy 7. Social Business 8. Tourism
C Products and services to be provided	Smartphone game plan, development and sales

D	Place to open business premises	Chuo-Ku, Kumamoto City		
E	Stated or total capital (or own funds)	15,000 thousand yen		
F	Shareholder composition (shareholding ratio)	Name of shareholders	Address	Shareholding ratio
		Taro Kumamoto	Kumamoto City	70%
		Hanako Kumamoto	Kumamoto City	30%
		Total		
G	Executive officers *excluding the applicant	Name: John Henry		Nationality: U.S.A.
		Address: San Francisco, CA		Title: CEO
H	Number of employees	1st period	Employees: 1 persons, Part-time or temporary employees persons Total: 1 persons	
		2nd period	Employees: 2 persons, Part-time or temporary employees: persons Total: 2 persons	
		3rd period	Employees: 2 persons, Part-time or temporary employees: persons Total: 2 persons	

2. Outline of Business

(1) Outline of business to be conducted (outline of products and services)
○Planning, development, and sales of smartphone game applications. Planning, development, and operation of the character-raising simulation game “Star Birth”. • Characters are strengthened and raised by advancing the story and engaging in battles. They can also be enhanced using items (paid in-app purchases). • Characters raised can be pitted against other users' characters online. Planning and development of other game applications. ○Planning and operation of events linked to the game Host events where users compete with characters they've raised in the game
(2) Methods of selling and providing products and services (sales destinations, methods, and unit prices, etc.)
○Sales Targets • Individual smartphone users (company-operated app), target users: 37,000 (including 3,900 paying users) • Other game companies ○Sales Method • Sold via the internet (company-operated app) • Accepts project planning and development orders from other game companies ○Sales Price (Company-operated app) • The game app itself is distributed free of charge. • In-game items are sold via a pay-to-play system. (Average revenue per user: JPY 2,700) Item A: JPY 200 Item B: JPY 100
(3) Manufacturers, suppliers, collaborators, cost ratios, and breakdown of product and service costs
※Assumptions for the Third Term • Platform fees: JPY 12,600 thousand (30% of sales) • Advertising expenses: JPY 250 thousand • Translation: JPY 750 thousand
(4) Required management resources (business funds, office, equipment, licenses, employees, etc.)
• Development PC: Approximately JPY 500,000 • Game development software licenses: Approximately JPY 500,000
(5) Reasons why it is possible to generate revenue and factors that differentiate a company from competitors in the market in Kumamoto City (innovative technologies, products, services, business models, etc.)
• Smartphones are information devices spreading worldwide at a rate exceeding 2.5 billion units, representing potential sales targets (customers). • I have a proven track record of creating hit titles during my tenure at a game company. • Collaborating with famous anime and other properties can attract a large user base. • Creating a hit title results in low running costs and significant profits.

3. Profit Plan

Scheduled Date of Incorporation (Opening Business):Month Day, Year (scheduled)

(unit: thousand yen)

Scheduled settlement period (end of [Month])	1st period	2nd period	3rd period
Net sales (a)	3,650	14,000	42,000
	3,000	10,000	20,000
	500	3,000	17,000
	150	1,000	5,000
Cost of sales (material costs, labor costs, expenses, outsourcing costs, etc.) (b)	500	4,700	13,350
	0	4,200	12,600
	500	500	0
	0	0	750
Gross profit (c = a - b)	3,150	9,300	28,650
Selling, general, and administrative expenses (d)	3,850	6,150	8,500
Advertising expenses	0	500	250
Communication expenses	500	500	500
Rent and utility expenses	500	700	1,200
Travel and transportation expenses	0	100	200
Accounting and legal expenses	150	150	150
Miscellaneous expenses	200	200	200
Salary and allowances	0	1,000	2,000
Executive officers' compensation	2,500	2,500	3,000
Statutory welfare expenses		500	1,000
Operating profit or loss (e = c - d)	-700	3,150	20,150
Interest expense (f)	0	0	0

Ordinary income or loss (g)	0	0	0
Extraordinary income or loss (h)	0	0	0
Profit or loss before tax for the period (i)	-700	3,150	20,150
Profit or loss after tax for the period (j)	-700	2,677	17,127

* Corporate tax rates shall be calculated at 15% or 23.2%.

* Carryover losses shall not be applied in calculations.

4. Financial Plan at the Time of Opening

Scheduled Date of Incorporation (Opening Business): Month Day, Year (scheduled)

Cash on hand at the time of opening the business (balance of cash and deposit): _____ yen (plan)
(unit: thousand yen)

Scheduled settlement period (end of [Month])		1st period	2nd period	3rd period
Purpose of funds	Real estate (land, buildings, security deposits, etc.)	0	0	0
	Facilities (equipment, facilities, etc.)	0	0	0
	Repayment of borrowed funds	0	0	0
	Others	500	0	0
Fund raising	Profit	-700	2,677	17,127
	Depreciation expenses			
	New borrowing			
	Transfer to equity capital	2,000		
	Others			
Net (balance of cash and deposit)		800	3,477	20,604